The experiences of Saur Group in Poland

### KEY FIGURES (2011)

<table>
<thead>
<tr>
<th>Category</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>number of population served</td>
<td>~ 500 000</td>
</tr>
<tr>
<td>water</td>
<td>24.4 mln m³</td>
</tr>
<tr>
<td>sewage</td>
<td>27.7 mln m³</td>
</tr>
<tr>
<td>income</td>
<td>55 787 k€</td>
</tr>
<tr>
<td>workforce</td>
<td>540 employees</td>
</tr>
<tr>
<td>profit</td>
<td>2 635 k€</td>
</tr>
</tbody>
</table>

51% SAUR – an international group providing public services

- Water supply and sewage disposal for 7 m people
- Rendering services for customers in 14 countries
- Turnover: EUR 1.6 billion (2011)
- Number of employees: 13 000

49% THE CITY OF GDAŃSK – a major communication junction and one of the biggest ports of the Baltic Sea

- 462 000 citizens (2011)
- Area: 266.5 km²
- City income: EUR 550 m (budget in 2011)
1.07.1992 – the first joint-venture company in public services in Central Europe
1.01.2005 – implemention of a new model of Public-Private Partnerships (approved by the European Commission)

SNG: OPERATION

SNG started to operate the water supply and sewage disposal systems in Gdańsk and Sopot on 1 July 1992

GDAŃSK AND SOPOT SYSTEMS (2011)

<table>
<thead>
<tr>
<th>Service</th>
<th>Measurement</th>
</tr>
</thead>
<tbody>
<tr>
<td>water supply network</td>
<td>1 421 km</td>
</tr>
<tr>
<td>water pumping station</td>
<td>7</td>
</tr>
<tr>
<td>hydrophore station</td>
<td>24</td>
</tr>
<tr>
<td>deep water intake</td>
<td>22</td>
</tr>
<tr>
<td>surface water intake</td>
<td>1</td>
</tr>
<tr>
<td>drainage intake</td>
<td>1</td>
</tr>
<tr>
<td>sewage disposal network</td>
<td>1 170 km</td>
</tr>
<tr>
<td>sewage pumping station</td>
<td>111</td>
</tr>
<tr>
<td>sewage treatment plant</td>
<td>1</td>
</tr>
</tbody>
</table>

SYNERGY WITH THE GROUP SAUR

- On-going participation in the technical programmes of the Group.
- Participation of the Central Laboratory in the work of the Group’s laboratory network.
- Participation of the SNG training centre in the operation of other centres of the Group.
- Participation in technical projects, including the Mycet pilot system at the East Treatment Plant.
- SNG specialists performed a number of commercial, technical and IT analyses for the Group, e.g. in Kaliningrad, Lepaji, Armenia, Moscow, Belgrade and many cities in Poland.
- SNG, together with SAUR, participate in a contract for operation in 34 towns in Armenia.

Saur Neptun Gdańsk S.A. takes account of social interests and environmental protection.

It maintains good relations with stakeholders, is involved in measures aimed at sustainability and long-term partnership with the local community.

SAUR COMPANIES OPERATING IN POLAND

- **Saur Neptun Gdańsk** – operating water and sewage system in Gdansk and Sopot
- **Saur Polska** – the trade office in Warsaw
- **Saur Horyzont** – the construction company
- **Saur Konstancja** – the company operating the waste water treatment plant in Konstancin (since October 2012)
SNG: CDOP

The Central Department for Operations and Planning
### SNG: THE SCHEDULE PROGRAMME

![Schedule Programme Interface](image)

**List of Activities:**

<table>
<thead>
<tr>
<th>Symbol</th>
<th>Name</th>
<th>Czasacticals</th>
</tr>
</thead>
<tbody>
<tr>
<td>0101</td>
<td>Brigada 01/01</td>
<td>07:00 - 12:00</td>
</tr>
<tr>
<td>0201</td>
<td>Zegrzyniec</td>
<td>12:00 - 17:00</td>
</tr>
<tr>
<td>0301</td>
<td>Krakow</td>
<td>17:00 - 22:00</td>
</tr>
</tbody>
</table>

*Detailed schedule for 21-28 November 2011 with specific times and locations.*
The Geographical Information System
The amount of water that meets EU standards in the whole mass of water delivered to customers increased from 8% in 1992 to 99% in 2012.

Reduction of loss of water from 25% in 1992 to 11.70% in 2010.

The number of network failures decreased.

The beaches were reopened in 1994 after 16 years.
‘In Gdańsk (...) there is an efficient contract for water system management, often given as a model solution for other cities.’

Thank you for your attention

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